08720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0390
APRIL 30, 1990

MARCH

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,807,635	1,913,728	-5.5%	366,050	321,033	14.0%	2,173,685	2,234,761	-2.7%
(+) Production	661,086	774,034	-14.6%	169,681	137,473	23.4%	830,767	911,507	-8.9%
(-) Ending Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(=) Total Disappearance	710,573	629,404	12.9%	183,244	149,311	22.7%	893,817	778,715	14.8%
(-) Exports	401,285	347,290	15.5%	33,199	27,565	20.4%	434,484	374,855	15.9%
(=) Disappearance-Canada & United States	309,288	282,114	9.6%	150,045	121,746	23.2%	459,333	403,860	13.7%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	5,282,879	6,589,619	-19.8%	1,375,673	1,213,248	13.4%	6,658,552	7,802,867	-14.7%
(-) Ending Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(=) Total Disappearance	5,535,382	5,838,181	-5.2%	1,244,916	1,064,146	17.0%	6,780,298	6,902,327	-1.8%
(-) Exports	2,223,157	2,675,118	-16.9%	308,007	336,434	-8.4%	2,531,164	3,011,552	-16.0%
(=) Disappearance-Canada & United States	3,312,225	3,163,063	4.7%	936,909	727,712	28.7%	4,249,134	3,890,775	9.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111			
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Special Standard	11,712	26,787	16,059	2,149	18,208	37,376	32,187	21,680
Standard	191,243	258,151	315,503	143,736	459,239	557,510	381,092	271,773
Chemical	12,821	13,483	13,382	4,546	17,928	17,474	7,838	7,583
Coarse	220,778	236,311	169,154	488,911	658,065	889,965	131,315	109,533
Granular	251,210	287,661	396,508	293,083	689,591	647,257	212,761	277,885
Soluble	95,138	64,798	97,531	82,163	179,694	161,941	75,024	68,372
Sulphates	47,865	24,316	67,650	20,260	87,910	56,030	53,600	21,889
TOTAL:	830,767	911,507	1,075,787	1,034,848	2,110,635	2,367,553	893,817	778,715

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Special Std	18	17	31,872	17,430	-	-	-	-	31,890	17,447
Standard	29,720	30,337	320,259	225,216	23,021	22,271	440	221	373,440	278,045
Chemical	-	-	-	-	6,927	6,675	689	727	7,616	7,402
Coarse	132,782	98,276	8,047	22,093	-	-	-	-	140,829	120,369
Granular	181,187	175,564	29,321	81,600	-	-	-	-	210,508	257,164
Soluble	38,910	36,679	7,152	13,169	12,083	11,293	15,051	11,678	73,196	72,819
Sulphates	29,168	18,859	21,653	2,721	534	584	-	-	51,355	22,164
TOTAL:	411,785	359,732	418,304	362,229	42,565	40,823	16,180	12,626	888,834	775,410

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Special Standard	11,712	26,787	16,059	2,149	18,208	37,376	32,187	21,680
Standard	158,850	227,779	207,266	143,748	351,014	430,580	349,456	240,136
Chemical	11,370	12,546	12,294	4,546	16,840	16,503	6,484	6,781
Coarse	210,165	223,663	161,929	488,911	650,840	867,448	110,347	96,304
Granular	179,309	221,598	260,643	284,131	544,774	550,698	143,361	201,765
Soluble	89,680	61,661	94,309	82,163	176,472	155,753	68,738	62,738
TOTAL:	661,086	774,034	752,500	1,005,648	1,758,148	2,058,358	710,573	629,404

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Special Std	18	17	31,872	17,430	-	-	-	-	31,890	17,447
Standard	18,048	22,547	313,600	218,927	10,984	11,477	-	-	342,632	252,951
Chemical	-	-	-	-	5,879	5,873	689	727	6,568	6,600
Coarse	114,337	85,179	7,685	22,093	-	-	-	-	122,022	107,272
Granular	114,902	112,946	25,236	63,279	-	-	-	-	140,138	176,225
Soluble	32,917	31,711	7,152	13,156	11,968	10,575	15,051	11,678	67,088	67,120
TOTAL:	280,222	252,400	385,545	334,885	28,831	27,925	15,740	12,405	710,338	627,615

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Standard	32,393	30,372	108,237	(12)	108,225	126,930	31,636	31,637
Chemical	1,451	937	1,088	-	1,088	971	1,354	802
Coarse	10,613	12,648	7,225	-	7,225	22,517	20,968	13,229
Granular	71,901	66,063	135,865	8,952	144,817	96,559	69,400	76,120
Soluble	5,458	3,137	3,222	-	3,222	6,188	6,286	5,634
Sulphates	47,865	24,316	67,650	20,260	87,910	56,030	53,600	21,889
TOTAL:	169,681	137,473	323,287	29,200	352,487	309,195	183,244	149,311

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Standard	11,672	7,790	6,659	6,289	12,037	10,794	440	221	30,808	25,094
Chemical	-	-	-	-	1,048	802	-	-	1,048	802
Coarse	18,445	13,097	362	-	-	-	-	-	18,807	13,097
Granular	66,285	62,618	4,085	18,321	-	-	-	-	70,370	80,939
Soluble	5,993	4,968	-	13	115	718	-	-	6,108	5,699
Sulphates	29,168	18,859	21,653	2,721	534	584	-	-	51,355	22,164
TOTAL:	131,563	107,332	32,759	27,344	13,734	12,898	440	221	178,496	147,795